



KIRBY®
BLACKOUT
CHALLENGE

GET OUT FOR THE BLACKOUT

Go to KirbyDistNet.com for details.

The Blackout Challenge is a world-wide competition sponsored by The Kirby Company. The goal is to make November your best month in business.

Factory Distributors who exceed their 2021 Best Month in Business by 10% will win a limited-edition, custom-made Kirby Avalir 2 "Blackout" and display stand.

FD Name _____

Sales Quota _____

NOVEMBER	Sales	Purchases
TOTAL		

- Distributor quota based on BMIB Jan-Sept 2021 plus 10%
- Minimum 50 sales
- FDs must purchase a minimum of 95% of their sales in November